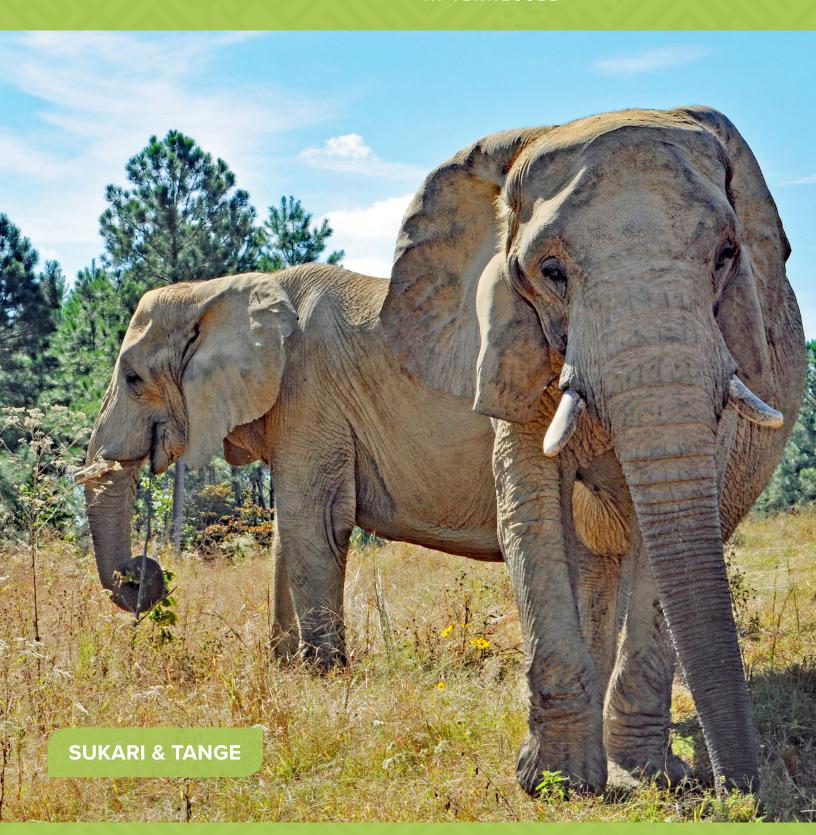
THE ELEPHANT SANCTUARY IN TENNESSEE™



2017 ANNUAL REPORT

OUR MISSION

The Elephant Sanctuary exists for two reasons:

- To provide captive elephants with individualized care, the companionship of a herd, and the opportunity to live out their lives in a safe haven dedicated to their wellbeing
- To raise public awareness of the complex needs of elephants in captivity and the crisis facing elephants in the wild.



LETTER FROM CEO

We measure our success by the stories we tell. In 2017, The Sanctuary provided home and herd to 13 elephants. We watched as a new bond formed between African elephants Sukari and Tange, after the passing of Sukari's closest companion. EleCams captured Billie lying down to nap in the habitat for the first time in more than 10 years. Our Veterinarian team developed an innovative medicated epoxy adhesive to protect 69-year-old Shirley's feet, allowing her to continue to explore her expanded habitat comfortably. And we were prepared to offer emergency care to a 36-year-old African elephant named Nosey who was seized by Animal Control in Alabama after concerns for her care and well-being were raised by the public.

In addition, The Sanctuary received certification by the Association of Zoos and Aquariums (AZA) for demonstrating a commitment to exemplary animal care and welfare, educational experiences, and conservation of our world's wild animals and places. The Elephant Sanctuary is the first facility of its kind to be dually recognized by the Global Federation of Animal Sanctuaries (GFAS) and the AZA.

These stories are all possible because of the support of approximately 26,000 supporters, 152 on-site volunteers, and 140 volunteer EleAmbassadors. Thank you for the role you've played in sustaining The Sanctuary and improving the welfare of all elephants.

Janice Zeitlin

Janice Zeitlin
Vice President and CEO

LEADERSHIP

- Dr. Richard Rhoda, Chair
 Member since 2010
 Retired Executive Director, Tennessee Higher
 Education Commission
- Dr. William Schaffner, President Member since 2007 Professor of Preventive Medicine and Infectious Diseases, Vanderbilt University School of Medicine
- Janice Zeitlin, Vice President CEO since 2013 CEO, The Elephant Sanctuary in Tennessee
- Member since 2012
 President, E.T. Lowe Publishing, Co. and Lowe Graphics & Printing, Inc.
- Sharon Langford, Board Member Member since 2012 Marketing & Management Consultant, Animal Welfare Author and Volunteer
- Michael K. Stagg, Board Member Member since 2016 Attorney, Waller Lansden Dortch & Davis, LLP
- Bob Burklow, Board Member Member 2012 - 2018 Former Mayor, City of Hohenwald, Tennessee
- >>> Will Martin, Board Member Member since 2018 General Counsel First Bank

2017 FINANCIAL SUMMARY



SOURCES OF REVENUE

| | 60.83% | PUBLIC SUPPORT |
|--------|--------|----------------------|
| 23.12% | | BEQUESTS |
| 11.11% | | GRANTS / FOUNDATIONS |
| 2.06% | | UNDERWRITING |
| 1.78% | | MERCHANDISE |
| 0.42% | | ENDOWMENTS |
| 0.52% | | IN-KIND |
| 0.16% | | CORPORATIONS |



EXPENSES

| PROGRAM SERVICES | 89.91% | |
|------------------|--------|-------|
| MANAGEMENT | | 5.88% |
| FUNDRAISING | | 4.21% |



PUBLIC SUPPORT & REVENUE

| Public Support | 5,047,269 |
|----------------------|-----------|
| Bequests | 1,518,183 |
| Total Public Support | 6,565,452 |



EXPENSES & LOSSES

PROGRAM SERVICES

Shelter and care

| Elephant Care | 1,524,361 |
|------------------------|-----------|
| Veterinarian Care | 504,962 |
| Facilities | 1,739,213 |
| Education | 711,049 |
| Total Program Services | 4,479,585 |



SUPPORTING SERVICES

| Management | 292,915 |
|---------------------------|---------|
| Fundraising | 209,674 |
| Total Supporting Services | 502.589 |



TOTAL EXPENSES 4,982,175

- *The Elephant Sanctuary has set aside unrestricted financial operational reserves of five times its budgeted expenses to ensure the lifetime care and safe haven for an undetermined number of elephants. Elephants have an expected life span of 50 70 years and The Sanctuary is committed to providing food, shelter, veterinary care, medicine, caregivers, property maintenance and security. Along with the public's continuing support, these funds are needed to provide for the elephants currently in our care and for those that will come to The Sanctuary. The Elephant Sanctuary has \$45,760,609 in assets.
- * Figures listed in the Annual Report are taken from The Elephant Sanctuary's 990 Tax Form, as they represent true expenses after the tax allocation of Investment Management Fees. The 2017 audit and 990 can be found on our website at www.elephants.com/financials.



2017 KEY ACCOMPLISHMENTS

Because of our generous supporters, The Sanctuary accomplished missiondriven goals in 2017:

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elephants given shelter and care on 2,700 acres

1 elephant provided emergency care after being seized by animal control officers in Alabama

202 Distance
Learning Programs
conducted in
41 states and 14
countries reached
5,923 students



ADDITIONS FOR ELEPHANTS:

- 12 miles of trails cleared
- 4 additional Protected Contact training walls
- 2 mobile scales with portable carts
- 1 thermal imaging camera for improved diagnostics
- 1 emergency light tower



152 volunteers engaged in on-site volunteer days



1,442,570 viewers observed elephants undisturbed via livestreaming EleCams



51,970 supporters received monthly EleNews email updates



ABOUT US

The Sanctuary is currently home to 11 elephants retired from zoos and circuses, many of whom suffer long-term health and behavioral issues common to elephants that have spent their lives in captivity. The Sanctuary employs a fully integrated team of Veterinarians and Caregivers who provide high-quality care by using positive reinforcement and Protected Contact Management to safely meet the needs of each elephant

Learn more at elephants.com









The Elephant Sanctuary in Tennessee is proudly accredited by the Global Federation of Animal Sanctuaries and certified by the Association of Zoos and Aquariums.

